

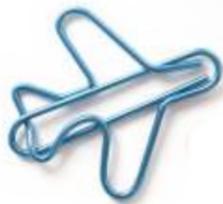


SkyAllot powers the seats.
Skytool governs the network.

SKYALLOT enhances your air supply strategy.
SKYTOOLS ensures operational governance and commercial consistency.
Together they deliver a coherent,
scalable and fully controlled ticketing architecture.



The brands shown are for illustrative purposes only and are the property of their respective companies.



Request a personalised demo

Book a meeting
with a technical sales representative to
integrate your contracts and develop a
truly autonomous infrastructure.

Guido Deiana
Commercial & Marketing Director
Tel. +39 049 8703958
Mob. +39 335 6060606

Infotech s.r.l.
Galleria Spagna, 28 | 35127 | Padova | Italy
Skytool.it | Infotechsrl.it



Where others see seats You manage assets

STRATEGIC INTEGRATION
OF ALLOTMENTS INTO AIR TICKETING



Easily transform your competitive advantage
and your ticketing ecosystem becomes
more manageable, faster and simpler!



SKYALLOT is a platform dedicated to the professional management of airline allotments

designed for wholesalers and fly brokers who need a structured, automated system that can be fully integrated into their distribution flows.

It operates as a true inventory management system for air transport, usable by both scheduled airlines and carriers not present in **traditional GDSs**.

Through a 'GDS-like' API interface, **compatible with OTA XML syntax, it allows flight searches, PNR creation, ticket issuance** and complete management of related operations, maintaining technical consistency with market standards.

Integration with SKYTOOL for Consolidator

SKYALLOT is a separate module that can be activated by those who use **SKYTOOL** for Consolidator or sign a contract for the **SKYTOOL** Flight Booking service in '**ALLOTMENT ONLY**' mode (**SKYTOOL** | 4 AO).

For consolidators already operating on the platform, it is immediately available as a flight product source and **integrates alongside GDS and NDC**, expanding the scope of the offer without altering the existing architecture.

Main functions

- | Allotment inventory loading and management
- | Real-time dynamic pricing
- | Integration as a product source parallel to GDS/NDC
- | Allotment sharing between consolidators in an internal B2B market

This structure allows the allotment to be transformed from a simple block of seats into a strategic revenue management lever, promoting revenue optimisation, **reducing the risk of unsold seats** and building a collaborative ecosystem between consolidators.

Operational management and control

SkyAllot includes a back-office web interface that allows you to:

- | **Configure segments, routes and differentiated fare plans by passenger type, flight and issue period, ticket time limit and fare time limit**
- | **Manage availability and price calendars, automatically updated based on PNR creations/cancellations, issuances and void tickets received via API**
- | **Administer API credentials**
- | **Monitor and manage PNRs and tickets for individual segments or routes**
- | **Generate and prepare passenger lists to send to airlines**

Advanced features

- | **Complete management of feeder flights is implemented**
- | **Customisable markup**
- | **Management of schedule changes and flight changes**

Business model

The model is vertical B2B on airline allotment, with infrastructure logic integrated into consolidation.

Optional module on SKYTOOL4CONSOLIDATOR or SKYTOOL 4 AO

SKYALLOT can normally be activated by those who use **SKYTOOL4CONSOLIDATOR**. If the Fly Broker does not already have a Skytool Platform, they can purchase the **SKYTOOL** Flight Booking service in '**ALLOTMENT ONLY**' mode **SKYTOOL 4 AO** at an extremely low annual cost. The service provided by **SKYTOOL 4 AO** has all the features of the standard 'Mono Shop' version with the only limitation being that it can only be used with allotments managed by the Fly Broker through **SKYALLOT**.

Inventory as a Service for allotments

The platform allows consolidators to transform blocks into a dynamic inventory system, with real-time pricing and '**GDS-like**' API integration.

Structured Revenue Management

Allotments become a strategic lever:

- | **Revenue optimisation**
- | **Reduction of unsold risk**
- | **Availability and rate control**

Internal B2B market between consolidators
Possibility to share allotments in a collaborative environment, creating a controlled exchange ecosystem.

Native integration with GDS and NDC

SKYALLOT complements traditional sources, expanding the scope of the offer without changing the main architecture.

Value is generated through:

- | **Monetisation of proprietary inventory**
- | **Dynamic price management**
- | **Operational risk control**
- | **Collaboration between operators**

Wholesaler / Fly Broker of availability

- | **Activates the SkyAllot or SkyAllot 4 AO module**
- | **Uploads and manages allotments**
- | **Defines pricing and rules**
- | **Can share availability with other consolidators**
- | **Uses the platform to manage seat blocks**
- | **Optimises distribution and margins**

Is the strategic owner of the inventory.

Other Consolidators (Internal B2B Market)

- | **Can access shared availability**
- | **Participate in a controlled collaborative ecosystem**

Airlines

- | **Provide seats in allotments**

Agencies / Indirect End Customers

- | **Access the product through the consolidator**
- | **Benefit from greater availability and fare flexibility**

The model is:

Allotment Management Platform integrated into consolidation.

SKYALLOT is not just a seat database, but a system of:

- | **Inventory control**
- | **Dynamic pricing**
- | **Unsold risk mitigation**
- | **B2B collaboration between consolidators**
- | **Standardised technical integration**

Consolidators and fly brokers evolve from intermediaries to active inventory managers and revenue management levers.

SKYALLOT thus represents an independent, scalable infrastructure geared towards strategic control of airline inventory, capable of integrating technology, risk management and B2B collaboration in a single, coherent and high-performance environment.

